



## Introduction – Harvy Simkovits (sim-ko-vits)

Harvy Simkovits, CMC, is Founder and President of **Business Wisdom**, based in Lexington, MA.

As a speaker, writer, business owner and manager, educator and consultant for over 20 years, Harvy works exclusively with owner-managed companies (be they proprietorships, partnerships and family businesses) across many industries. He is best known for his *simple and profound approaches for business growth, prosperity and continuity*.

Harvy is a prolific writer, having published over 50 articles on topics of:

- **Business Development,**
- **Company Management,**
- **Organization Leadership and Learning, and**
- **Management Education,**

*most of which can be obtained free from his web site (at [www/business-wisdom.com](http://www/business-wisdom.com)).*

He is also written his first book, entitled “*Shepherding Business to Your Door*” based on his powerful perspectives and approaches to business development.

Harvy is also a prolific speaker, having performed presentations at local and national associations and conferences, including **Inc. Conferences**, the **Family Firm Institute**, **Small Business Association of New England (SBANE)**, **Center for Women and Enterprise**, **Responsible Business Association**, and a number of Boston area **Chambers of Commerce’s**. He also has spoken for the **Institute of Management Consultants**, the **National Speakers Association**, and the **Society of Professional Consultants**.

(Harvy is also an active member of a number of these professional and business associations, and has served, or currently serves, on many of their local Chapter Boards and Committees.)

In terms of his professional qualifications, Harvy is a **Professional Engineer** (a career which he had in a previous life), a **Certified Management Consultant (CMC)** registered with **IMC**, and a **Certified Executive Coach** with the **Executive Coaching Institute** (all of which he attained after his reincarnation).

So, please join me in welcoming Harvy Simkovits.